

Passion for aviation  
led us here



**CAMX**

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**CAMX**

## INTRODUCTION



## WHO ARE WE

The world of aviation is proven to be a very dynamic world with a lot of ups and downs. The biggest challenge for companies working in aviation is having flexibility when you need it most. When your company is in the positive flow, good and sufficient manpower is needed to support operations. On the other hand, in less busy times, the manpower is too excessive for the current operations. As a result, in the same period of slow operations, the airplanes will have maintenance or are even being transferred between operators, for instance.

CamX is born out of that idea, the scale effect. The manpower should be available where it is needed without losing the quality.

A team of professionals is gathered having a lot of experience in the world of airline operations, asset management, airworthiness and aircraft maintenance. All team members have the dedication to achieve the best quality of aircraft and the best cost efficiency to make that happen.



## WHAT WE DO

Our activities are divided in two main groups; asset management and technical management.

Within asset management, we support owners and lessors with managing and auditing the physical condition and records of aircraft. On top of that we can guide our customers through the lease transfer process and also one of the most delicate tasks, repossessing aircraft.

We can scan, audit and tag records using metadata making it easier to find items in the records, link the records and afterwards if needed transfer them to the new operator.

Technical management focusses on the manpower support for engineering, base maintenance and paint representation. Within the technical management we also perform audits and supply various training.

# AIRCRAFT ASSET MANAGEMENT



## AIRCRAFT TECHNICAL INSPECTIONS

During the lease term the end-user is responsible to act as a good asset keeper. However, you, as owner, need to know if your aircraft is up to the standard as agreed and expected.

As a third party organization we provide independent advice on the state of the technical records and the aircraft itself. Our team of inspectors have years of experience in aircraft maintenance, inspections and continued airworthiness.

We provide:

- Complete team with experts on different subjects
- Same standard for all projects
- Guaranteed action follow-up using our own project / asset management system Cam+
- Innovations supporting the highest quality



## AIRCRAFT RECORD INSPECTIONS

Complete and accurate records are the key to a perfect asset and house keeping. Not only for the value of your aircraft, or the re-marketing, but also during the operations to be sure that the aircraft records are complete, accurate and the aircraft is correctly maintained and managed.

Our experts are constantly in the field and on top of aircraft records, legislation and maintenance. They know where to look for and assess the quality of records and advice the next steps.

Timing is important. You don't want to experience issues on a re-delivery that stall the whole process. That is the reason why our consultants are able to do a record inspection during the lease term and even archive it for you including a valuation of the records. That means that you already have a clear insight in the quality of the records and you can even do a well substantiated risk assessment during the lease term.



## AIRCRAFT LEASE TRANSFERS

Ascertaining a smooth transition between operators requires a perfect project management and guidance. Our team is specialized in inspecting and judging the quality of the records, aircraft and components, the maintenance and painting of aircraft.

A lease transfer kicks off with adequate time prior to the handover in order to inspect the records and aircraft. The way you know what needs to be done and what risks are identified in the redelivery and delivery phase.

We know the delicacy on successful lease transfers and our role as partner in that process. Our goal is to have a great product and to address our advises with you, the owner of the aircraft. During records inspections we use our broad experience and knowledge to make sure the most critical aspect is completed in time in order to rectify items prior to the handover and mitigate any risk. This way we assure a smooth transfer, on time and within budget.

## AIRCRAFT REPOSSESSING

It's the worst situation you can imagine, but it is always realistic. The customer is not able to continue their operations and use of your aircraft. The aircraft is not paid for and it needs to be secured. A very delicate job to be treated with great care requires professionals that know what to do and how to do it.

CamX is able to dispatch our technical professionals to the location where the aircraft is located and retrieve all required documents and records needed to continue a second life of the aircraft when possible. The longer the aircraft is parked and not in your hands, the more organizations and stakeholders can influence a successful repossession.

Even when an airline is not making lease rental or debt payments, it may be preferable for the lessor or lender to have a monitoring team on site, for a fixed period of time, so that aircraft and engine records, manuals and technical logs, can be fully recovered. Our team members are able to determine exactly what they need and how they can get it as smooth as possible.



TECHNICAL  
MANAGEMENT





## ENGINEERING SUPPORT

Flexibility is the key for companies to be profitable all the time. Markets are changing, especially in aviation, more rapidly than ever before. To be able to keep that flexibility, you need to have the option to add (and dispose) the manpower to your teams when you need them.

Our Engineering professionals are always up to speed and able to support your organization when you need it most. We are able to support in Flight Operations Engineering, Continued Airworthiness Management Engineering and other operational departments where our experience is needed.

Our CAMO engineers have knowledge of Aircraft Maintenance Programs, Reliability processes, Records keeping and Planning. We have knowledge of a lot of maintenance systems and type of aircraft. Basically, we can help you in your day to day operations.

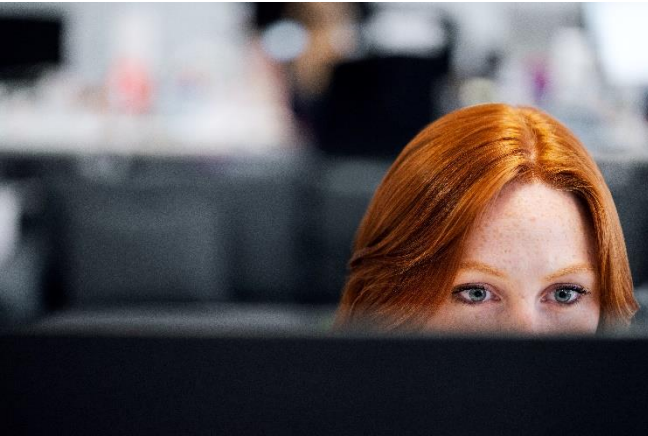


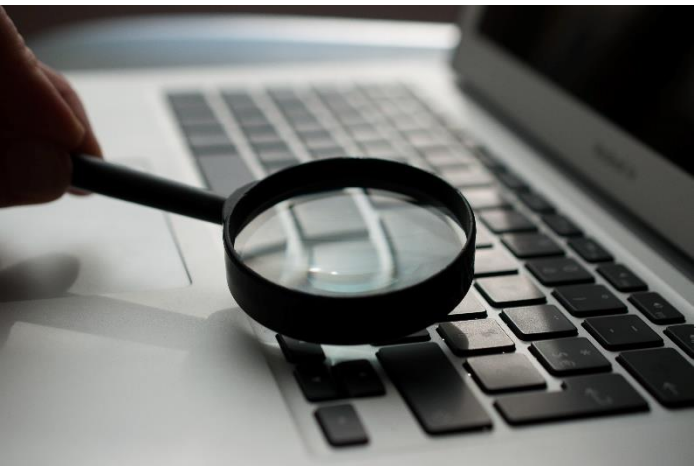
## BASE MAINTENANCE REPRESENTATION

Your aircraft is your money maker when it operates or needs to be marketed. So no matter if you are an operator or owner, it is the asset that should make the money by optimal performing. Base maintenance, or heavy maintenance, is a costly exercise that needs to be done right. You don't want to be faced with more work later on when it is done incorrectly the first time.

Since it is so complex, large and important, you need somebody that has the knowledge, drive and oversight to make a project like this successful. CamX technical representatives have the experience to make this happen. They have their years of experience from operators and MRO's and have been involved in many base maintenance checks, large modifications and project management.

They know what needs to be done to get the aircraft in optimal shape, on time and within your budget.





## AUDITS

Company audits are mostly focusing on the safety and compliance. However, company audits give you also the opportunity to have a different look into the company performance. Audits also give you the chance to assess quality and financial risks. Our audit program addresses a technical safety and compliance assessment by taking into account the current safety standards and compliance with applicable regulations.

We have experience in implementing new legislation like SMS and subsequently are able to understand how airlines adopted that new legislation.

During the audit process we will also evaluate the follow up of internal and external audit findings and the quality assurance systems, review the occurrence and incident reports.

## TRAINING

The CamX team of consultants have years of experience in aviation. Constantly being active in CAMO's and MRO's keeps the whole team up to date and keeps up their knowledge. They are highly motivated in sharing their knowledge with other professionals in aviation.

CamX provides different type of training types for people working in Continued Airworthiness and Airworthiness. Our training program is developed for airlines, lessors and maintenance organizations. It can also be very beneficial for authorities and private aircraft owners.

Training can be provided in different locations on-site. Not only in your facilities, but also well equipped meeting rooms throughout The Netherlands.

CamX is able to provide the following training types:

- Part-M
- Part-CAMO introduction
- Continuation Training
- Aircraft Maintenance Programs



INNOVATIONS



**CAMX**



## DRONE INSPECTIONS

Why do we need to have aircraft inspectors perform structural inspections completely manually and using cherry pickers? By using drones and artificial intelligence we can not only save time, we also get more accurate results and adhere more safety.

Our inspectors use the findings of the drone inspections and can do more in depth judgement on the finding by accessing the area locally.

The data can be re-used in the future or even transferred to the next user. The drone and app speeds up visual aircraft inspections, making it easy to do a complete assessment and generate an accurate dent-and-buckle chart with the push of a button.

A complete evolution of the aircraft structure file can be build up and is easily accessible, anytime, everywhere.

## CAM+

Our in-house developed software system to monitor and value the quality of the records and aircraft is called Cam+. By using our own system we are assured that you will always get the same standard product every time. Our consultants use the system for their evaluation of the physical state of the aircraft and the quality of the records.

The project manager keeps track of your aircraft and monitors any follow up by CamX or the operator of the aircraft.

On the other hand, you will get a clear view on the status of the aircraft by a dashboard showing our audit results in one clear overview. Want to see something pointed out on the dashboard? You can focus on the items that needs your attention in one click.

Using Cam+ mitigates the risk of non compliance of earlier findings and agreements.



**CAMX**

TEAM



**CAMX**



## INTRODUCTION

CamX Aero was founded by two passionate aviation professionals. Both working within the world of airplane manufacturing, airline operations and consultancy they both gained their extensive experience. They convey their passion for aviation to the whole CamX team and make sure that all team members understand the requirements and exceed the expectations of the customer.

We are convinced that we can be the added value for you and your company. By providing the professionalism, flexibility, know-how and drive, we are proud of our team. We look forward to have others enjoy this CamX experience, anywhere, anytime.

## A TEAM OF EXPERTS

Freelance consultants gives maximum flexibility where and when you need manpower to do inspections, transfers of aircraft or support operations. However, we also noticed the lack of a standard and the different output every single time. Working for airlines and with aircraft owners and lessors, we experienced the challenge of not having one standard of documents, planning and forecasting the life cycle of airplanes.

The added value of CamX is that we are providing our services with the same standard for each project. No matter the aircraft build or type or the CamX team member working on your asset, you always receive the same format and quality compared to using different independent consultants on your projects.

So imagine flexibility in manpower, but one standard for all your aircraft and operations.

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## A WORD FROM THE FOUNDERS

RICHARD BISSCHOPS  
CEO

Knowing from a young age that a future job in aviation was the goal to achieve. During my study Aeronautical Engineering, I gained some experience in both aircraft manufacturing and airline operations by intern and graduation projects. In the end, my first real steps in aviation were working in manufacturing aircraft sub-assemblies at Fokker, but I soon discovered that the technical management of in-service aircraft attracted me more.

A few positions within the Continued Airworthiness departments of three different Dutch Airlines followed, including being the Engineering Manager of a Dutch Airline.

Knowing the added value for aircraft owners, lessors and lessees in managing a complete, clear technical asset management on a high standard, I decided that a new era should begin. By not only providing the manpower to run asset management projects, but also offering a software where the assets are constantly monitored and accessible in order to make decisions at any given moment. For me it is important that, no matter which CamX team member is working on a project, the customers will always experience that CamX is part of their own organization.

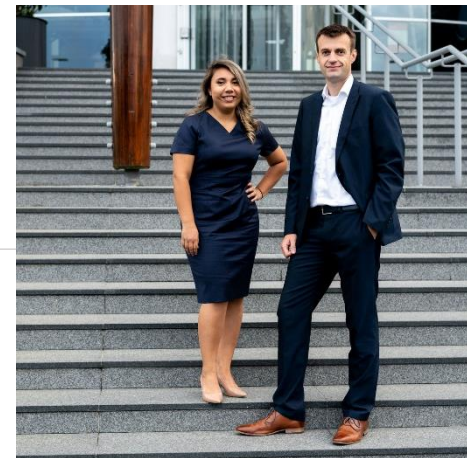
LAURA TJODIKROMO  
COO

Being an aircraft passionate from a young age, I enjoy every day in the world of Aviation.

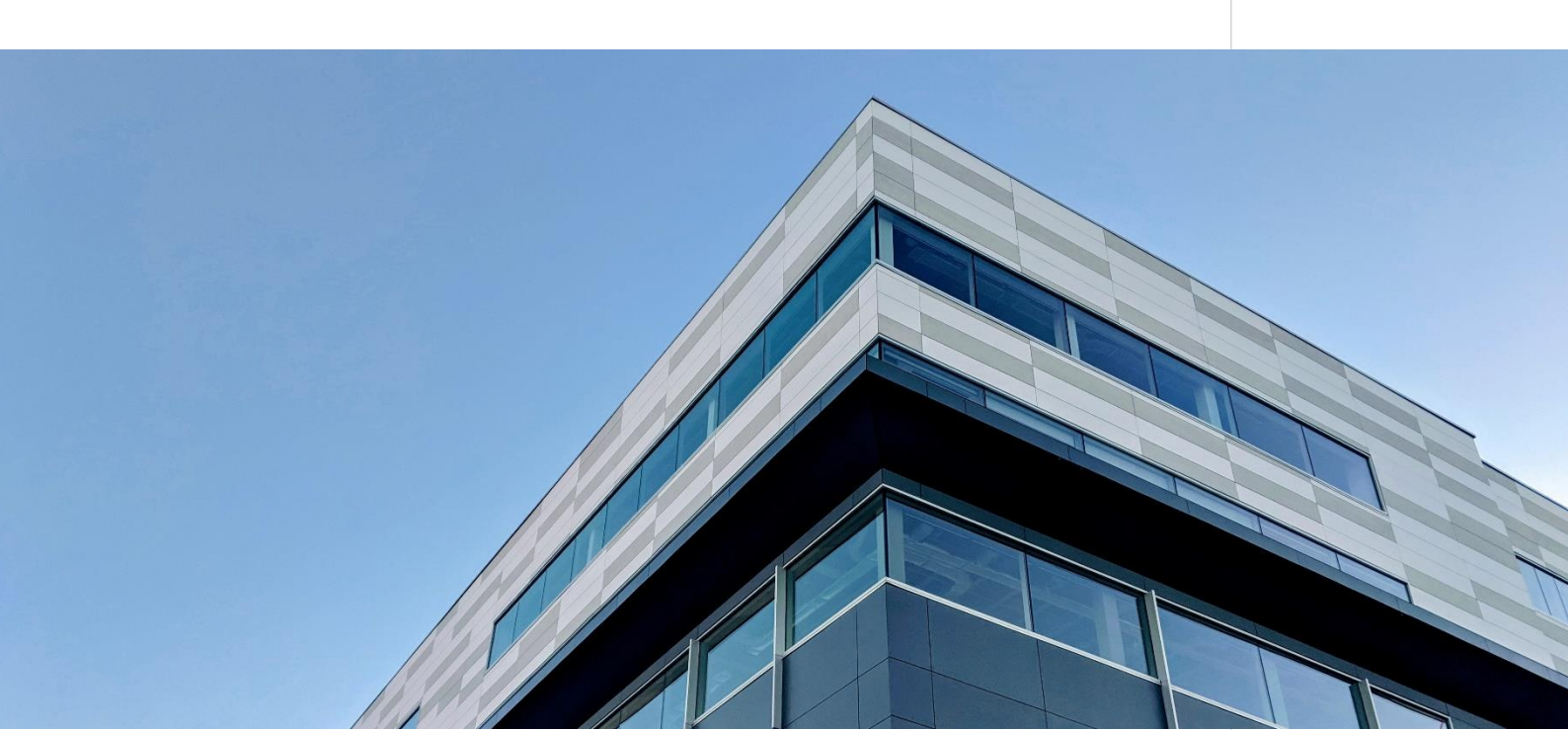
With the combination of my experience in asset management consultancy and aircraft engineering, I concluded that there would be one better thing in the world: aircraft technical consultancy. For me, CamX is a great opportunity to combine consultancy with my affection for aviation engineering. I am intrigued by all aspects in the world of aviation and I am driven to learn from it every single day.

The one thing that intrigues me as much as the technical side of Aviation, is the people that work in the business. Many often perceive me as a good listener, who is interested in the story behind the person. That is why I feel enthusiastic about being involved with providing the added value to aircraft owners, lessors and lessees by combining my passion for people, aircraft and engineering. And that is why **Passion Led us Here.**

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